

Sales Internship Opportunity: Shape the Future of AI Sales with Guruvai sciences

Hiring organization
Guruvai Sciences

Description

Position: Pre-Sales & Technical Evangelist Intern

Date posted

February 19, 2026

Location: (Remote) – Travel ready

Responsibilities

Are you passionate about groundbreaking technology and skilled at connecting with people? Can you translate complex AI concepts into compelling business value?

We are building **Project Avaloka**, a revolutionary AI platform that simplifies data engineering and machine learning. Our system uses a team of AI agents to understand natural language, allowing users to perform complex data transformations without writing a single line of code. It's deep tech with a simple, powerful promise.

We are looking for a unique individual to be at the forefront of this technology, bridging the gap between our engineering team and our first customers.

The Role: The Face and Voice of Innovation

As a Pre-Sales & Technical Evangelist Intern, you will be at the center of our business, blending technical expertise with communication and sales strategy. You will:

- **Become an Avaloka Expert:** Gain a deep understanding of our agentic AI platform, from high-level architecture to the intricacies of its ML capabilities.
- **Engage with Customers:** Network and build relationships, providing a warm, intelligent, and welcoming first point of contact for prospective clients.
- **Deliver Powerful Demos:** Showcase the “magic” of Avaloka, demonstrating how our AI agents can solve complex data problems in real-time.
- **Translate Tech to Value:** Articulate the technical details and a clear ROI, explaining how our platform can save time, reduce complexity, and unlock new insights for businesses.
- **Shape the Product:** Act as the voice of the customer, gathering feedback from your interactions to directly influence our product roadmap.

Who We're Looking For:

We need a “people person” with a genuine passion for technology. You're a perfect fit if you:

- **Are a Natural Networker:** You love meeting new people and can effortlessly build rapport and trust.

- **Are a Gifted Communicator:** You can explain complex topics clearly and persuasively, whether you're talking to a CEO or an engineer.
- **Possess Technical Chops:** You have a strong ability to understand the intricacies of complex AI and data systems. You're not expected to code, but you need to understand how it all works.
- **Are Driven by Cool Products:** The thought of representing a cutting-edge AI platform excites you.

Why Join Us?

- **Unique Experience:** This role offers unparalleled experience at the intersection of sales, marketing, and product development in a high-tech startup.
- **High-Level Exposure:** Work directly with the company's founders, architects, and managers, gaining insight into the entire business lifecycle.
- **Build Your Network:** Connect with leaders and innovators in the AI and data science industries.

Ready to be the bridge between deep tech and the market?

To apply, please send your resume and a brief cover letter explaining why you're interested in this unique role to recruitment@guruvaisciencences.org with the subject line "Pre-Sales Intern Application".

Contacts

recruitment@guruvaisciencences.org